

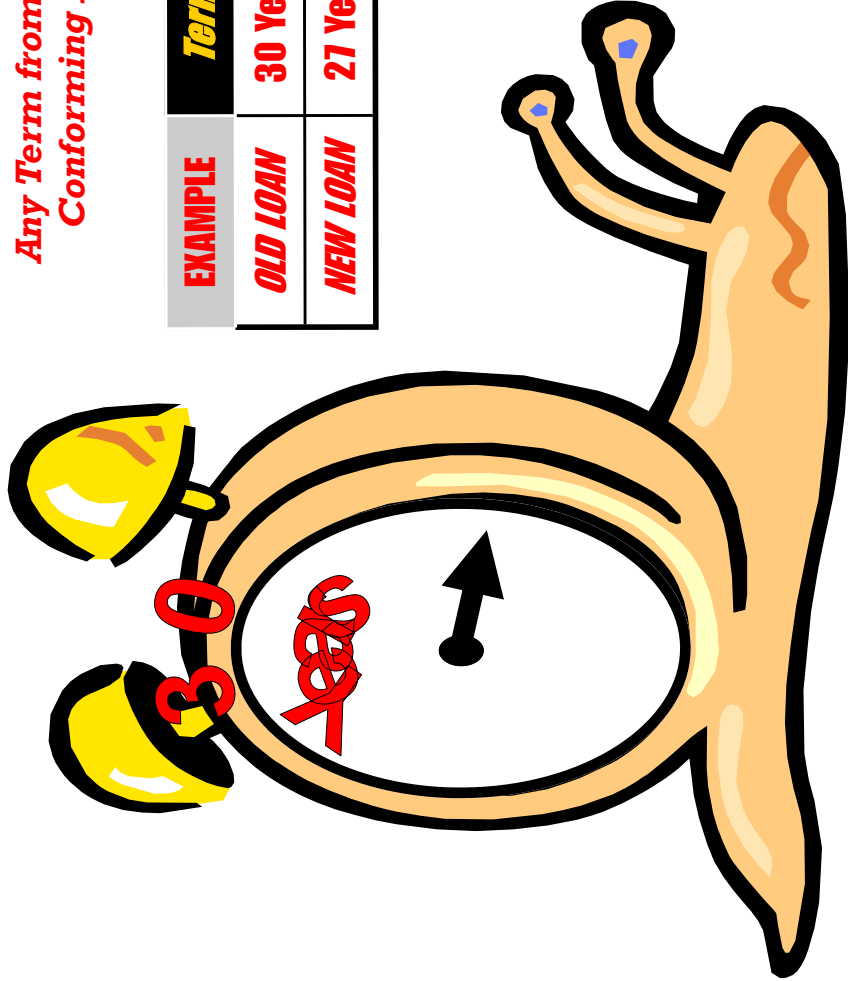
# Overcome the Objection!

**“I don’t want to START OVER with 30 years again!”**

**Tell them! “You Don’t Have To!” Need an 27 Year? A 12 Year? It’s NO PROBLEM! We’re on Your Terms.**



**Any Term from 10 to 30 Years is available on our Conforming Fixed & Deluxe Fixed Programs**



EXAMPLE	Term	Rate	Loan Size	P & I
<b>OLD LOAN</b>	<b>30 Year</b>	<b>7.0%</b>	<b>\$250,000</b>	<b>\$1,663.26</b>
<b>NEW LOAN</b>	<b>27 Year</b>	<b>6.0%</b>	<b>\$250,000</b>	<b>\$1,559.96</b>

**And, if the original loan is currently serviced by National City®, you may qualify for streamline documentation!**

**Call Your Account Executive for Details**



**ACCUBANC Mortgage**

A Division of National City® Mortgage Co.

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